



**HELLENIC REPUBLIC
MINISTRY OF CULTURE AND TOURISM
GREEK NATIONAL TOURISM ORGANISATION (GNTO)
DIRECTORATE FOR MARKET RESEARCH & ADVERTISING
DIRECTORATE FOR ADMINISTRATION**

**Athens, 19.05.2010
Ref. No 520478**

PUBLIC OPEN TENDER NOTICE

The Greek National Tourism Organisation launches a public open tender for the selection - having as an award criterion the most economically advantageous tender - of a contractor who will undertake the project entitled **"design, construction, decoration, fitting out, dismantling and removal from the exhibition area - after the end of each exhibition - of the GNTO's stand at 3 International Tourism Exhibitions, which will be held in U.S.A.:** (a) **THE TRADE SHOW, Orlando, Florida, 12-14/9/2010**, (b) **THE MOTIVATION SHOW (IT & ME SHOW), Chicago, Illinois, 12-14/10/2010** and (c) **LUXURY TRAVEL EXPO, Las Vegas, Nevada, 7-9/12/2010"** under the following terms and conditions.

PREAMBLE

A. BRIEF DETAILS OF THE PROJECT

CONTRACTING AUTHORITY	: Greek National Tourism Organization (GNTO) : Design, construction, fitting out, decoration and, after the end of each exhibition and dismantling of the GNTO' s stand at 3 International Tourism Exhibitions in U.S.A. in 2010:
TITLE OF PROJECT	➤ THE TRADE SHOW, Orlando, Florida, 12-14/9/2010, ➤ THE MOTIVATION SHOW (IT & ME SHOW), Chicago, Illinois, 12-14/10/2010 and ➤ LUXURY TRAVEL EXPO, Las Vegas, Nevada, 7-9/12/2010
AWARD CRITERION	: The most economically advantageous tender
ESTIMATED BUDGET	: An amount up to EUR 160.000 plus VAT
TYPE OF PROCEDURE	: Public Open Tender
TIME LIMIT FOR IMPLEMENTATION – DURATION	: From the signature of the contract to 10/12/2010
DATE OF PUBLICATION OF THE NOTICE	Date of dispatch of the notice to the Official Gazzette and : the Daily Press: 19.05.2010 Date of publication on the GNTO's website: 19.05.2010
TIME LIMIT FOR (DATE AND TIME OF) THE SUBMISSION OF TENDERS	: Monday, 21.06.2010, 12.00 hours
PLACE OF SUBMISSION OF TENDERS	GREEK NATIONAL TOURISM ORGANISATION, : An. Tsoha 7, Athens, 115 21, 1 st floor, General Register Department
DATE AND TIME OF OPENING OF TENDERS	: Monday, 21.06.2010, 13.00 hours
PLACE OF CONDUCT OF THE TENDER PROCEDURE	: GNTO, An. Tsoha 7, Athens, 115 21

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Floor Plan at the exhibition THE TRADE SHOW

Floor Plan at the exhibition THE MOTIVATION SHOW (IT & ME SHOW)

Floor Plan at the exhibition LUXURY TRAVEL EXPO 2009*

* The Floor Plan at the exhibition LUXURY TRAVEL EXPO 2010 will be uploaded at the official site of GNT0 as soon as it is available from the organizers.

B. HIGHLIGHTS

a. The Tenderer, through the submission of his/its tender, as long as he/it has not filed in time the objection provided for by article 15 paragraph 2 of Presidential Decree 118/2007 versus the present Notice or as long as such objection has been dismissed he/it will be regarded as having fully and without any reservations accepted all of the terms of the present Notice (the general and technical terms and all of the terms and conditions governing the present Notice as the sole basis of this tender procedure) and he/it will not be entitled through his/its tender or in any other manner whatsoever to oppose either directly or indirectly the above-mentioned terms.

The Tenderers are expected to carefully examine and comply with all of the instructions, formalities, terms and conditions of the present Notice.

Any omission concerning the submission of the tender, within the time limits being laid down, may cause the dismissal of the tender.

b. All of the documents that are required for the carrying out of the tender procedure and the participation in the tender procedure will be drawn up in Greek. However, documents will also be accepted if they are drawn up in any other language of the countries of the European Union on condition that such documents are lawfully drawn up and accompanied by an official translation to be signed by any person authorised to make translations according to law.

CHAPTER A. GENERAL AND SPECIAL TERMS

ARTICLE 1

SCOPE - BUDGET (ESTIMATED COST) - SOURCE OF FINANCING OF THE PROJECT

The scope of the project of the present notice is the design, construction and assembly, decoration, fitting out, dismantling of and removal from the exhibition area - after the end of the exhibition - of the GNTO's stand at 3 International Tourism Exhibitions, which will be held in U.S.A.: (a) THE TRADE SHOW, Orlando, Florida, 12-14/9/2010, (b) THE MOTIVATION SHOW (IT & ME SHOW), Chicago, Illinois, 12-14/10/2010 and (c) LUXURY TRAVEL EXPO, Las Vegas, Nevada, 7-9/12/2010 as well as the provision of all the necessary relevant services during the course of the exhibition.

The total budget (estimated cost) of the project amounts **up to** the sum of **one hundred and sixty thousand Euro (EUR 160,000) plus VAT**.

The source of financing of the project of the present notice is the Public Investments Program, project No 1984SE01100000 "Advertising - Promotion of Tourism Programs" Expenditure Code Number [KAE] 9491-01 or the GNTO's Ordinary Budget, Expenditure Code Number [KAE] 9891-01 "Advertising Expenses".

ARTICLE 2

CONTRACTING AUTHORITY - TENDER PROCEDURE COMMITTEE - INFORMATION

2.1 Contracting Authority

The tender procedure referred to herein, the award of its result, the award of the project and the conclusion of the contract with the project contractor will be carried out by the Greek National Tourism Organisation [GNTO], Directorate for Administration and Directorate for Market Research and Advertising at its seat situated at 7, Anastasiou Tsoha Street, Ambelokipi, Athens, Postal Code 11521, Tel.: 210 8707 328 Fax: 210 6466 091, webpage www.visitgreece.gr, e-mail address marketing@gnto.gr.

2.2 Tender Procedure Committee

The tender procedure will be carried out by a special committee which will be

established under a decision issued by the GNTO's President. The Committee will be authorised to open the envelopes/dossiers, to examine the supporting documents to evaluate and rate the proposals of the participants in the tender procedure and deal with any other matter provided for by the provisions of Presidential Decree 118/2007 (Official Gazette No 150/A/10.7.07) as well as with any other matter to be laid down under the decision by which such committee will be established.

The Committee's evaluation will be of an advisory nature.

The said Committee is referred to in many articles of the present notice and, in particular, in those of chapter D', either with its full name, to wit "Tender Procedure Committee" or simply as "Committee".

Note: Two further committees are also referred to in the present notice with a different composition, vis-à-vis the above-mentioned committee, and powers, to wit:

- a) The Objections Evaluation Committee which is referred to in Article 18 and
- b) The Stands Acceptance Committee referred to in Articles 20, 23 and 25.

2.3 Information - competent officer

The interested parties may receive information on the tender procedure by Mrs Kyriaki Boulasidou, the GNTO's authorised officer in respect of the present tender procedure, e-mail address: boulasidou_k@gnto.gr, telephone No: 210 8707 052 and from the Directorate for Market Research and Advertising pursuant to the contact details referred to in paragraph 2.1 of the present article.

ARTICLE 3 LEGAL FRAMEWORK

The tender procedure will be carried out according to the following:

1. The provisions of the law in force and, in particular:
 - a) According to the provisions of Presidential Decree 118/2007 (Official Gazette No 150/A/10.7.07) on "Rules on Public Procurement.
 - b) According to the provisions of Law 2286/1995 (Official Gazette 19/A/1-2-1995) on "Public procurement and dealing with similar items"
 - c) According to the provisions of Law 2362/1995 (Official Gazette No 247/A/27.11.1995) on "Governmental Accounting, Audit of Public Spending and other provisions" as it is currently in force.
 - d) On a supplementary basis according to the provisions of Presidential Decree 60/2007 (Official Gazette No 64/A/16.03.2007) on Adaptation of the Greek Law on the provisions of Directive 2004/18/EC.
2. According to the terms of the present notice.

ARTICLE 4 PUBLICATION OF THE NOTICE

Under the care of the GNTO the tender notice (a summary of the essential parts of the present notice) will be communicated as follows:

1. It will be sent for publication:
 - a) in the Section of Notices of Public Contracts of the Official Gazette on 19.05.2010.
 - b) in two daily financial newspapers on 19.05.2010.
2. The notice will be posted at a conspicuous place of the building in which the GNTO's central agencies (7, Tsoha Street) are situated.

3. The notice will be sent to the Chambers and to the EOMMEX [Hellenic Organisation of Small and Medium Sized Enterprises and Handicraft].
e) The notice will also be posted on the internet at the address www.visitgreece.gr/calls for tender.

ARTICLE 5 MANNER IN WHICH THE TENDER PROCEDURE DOCUMENTS ARE RECEIVED

The present notice will comprise all of the terms, technical specifications, terms of reference, information and details of the tender procedure.

The receipt of the present notice in electronic form from the GNTO's webpage will be equally valid to its receipt in a printed form or via e-mail from the Directorate for Marketing Research and Advertising of the GNTO. In the event that the notice is received through the GNTO's webpage the plan views of ANNEX D' thereto shall have also to be received from the above-mentioned webpage (www.visitgreece.gr/Calls to tender) where they have been posted in the form of files adjacent to the file of the notice.

The recipients of the notice, regardless of the manner in which they received it, will be obliged to check it in terms of completeness, according to the table of contents, the total number of pages, the order of articles etc. and, as long as they find any deficiency they should advise the GNTO of that in writing and ask for a new full copy. Any objections versus the legality of the tender procedure on the grounds of non-completeness of the copy received will be rejected as inadmissible.

The interested parties who want to participate in the tender procedure, regardless of the manner in which they received the notice, will be obliged to advise the GNTO of their intention by providing their details (name, address, telephone number, fax number, e-mail address), so that the GNTO may send any explanatory documents to them.

ARTICLE 6 PROVIDING CLARIFICATIONS ON THE NOTICE

In the event that supplementary information or explanations are asked for by the interested parties relative to the present notice not later than eight (8) days prior to the expiration of the time limit for the submission of the objection referred to in Article 17a of the present notice (Article 15 paragraph 2a of Presidential Decree 118/2007), such information/explanations will be provided not later than three (3) days prior to the expiration of the above-mentioned time limit.

In any other case in which the above-mentioned supplementary information or explanations are asked for being given by the interested parties (suppliers), such supplementary information or explanations will be given not later than six (6) days prior to the date of submission of the tenders without the participant being entitled to an objection by virtue of Article 15 paragraph 2a of Presidential Decree 118/2007.

The applications for the provision of supplementary information or explanations, relative to the present notice, shall have to be addressed in writing to the GNTO, Directorate for Marketing Research and Advertising, 7, Anastasiou Tsoha Street, 115 21 Athens, Fax No 210 6466091.

The GNTO will send replies in writing to such requests for supplementary information or explanations, if any, to all of the participants who will have

received the notice document and will have communicated their necessary details, regardless of which of them or without any notification as to which of them has asked for such replies. The said answers will also be published on the GNTO's web page www.visitgreece.gr

No participant will be entitled, in any event, to invoke oral answers on the part of the GNTO.

CHAPTER B'
RIGHT OF PARTICIPATION - SUPPORTING DOCUMENTS

ARTICLE 7
PARTIES ENTITLED TO PARTICIPATE - EXCLUSION FROM THE TENDER
PROCEDURE

7.1. Right of participation

Subject to paragraph 7.2 of the present article, the tender procedure may be participated in:

a) by natural persons who are citizens of member states of the European Union or the European Economic Area (EEA), duly established within the European Union or within the EEA's member state, or by foreign professionals established in third countries which have entered into association agreements with the European Union.

b) Legal entities or associations of them which have been established according to the law of a member state of the European Union and have their registered office, their central management or their central establishment within the European Union or within the European Economic Area or within the member states that have signed the Government Procurement Agreement of the WTO (World Trade Organisation) which was ratified by Greece by Law 2513/97 (Official Gazette No A'139/27.6.97, 5147) - on condition that the contract is covered by the GPA - or within third countries which have entered into association agreements with the European Union.

c) by Joint Ventures / Consortia of service providers the members of which (natural persons or legal entities as they are referred to in preceding paragraphs 1a and 1b of the present article) will be liable towards the GNTO jointly and severally and they may submit a joint tender and be qualified as contractors regarding the present project.

All of the above-mentioned parties shall have to be implementing activities similar to the project being pronounced and must have proven experience in regard to similar projects at an international level in regard to the design, fitting out and decoration of international exhibition stands and must fulfil the conditions of economic and financial adequacy and the conditions of technical and professional capacity which will arise from the supporting documents mentioned in article 13 paragraph 13.1 hereof.

Further below in the present notice the term "Contractor" will pertain to all of the above-mentioned categories referred to under a, b and c in the present paragraph.

The participants who do not have a registered office situated in Greece shall have to fulfil the participation conditions on the basis of the relevant law in force of the country in which their registered offices are situated.

In the event of lack of relevant law, the participants shall have to fulfil the conditions of entering into a "Public Contract", as the latter is defined in

Presidential Decree 60/2007 (Official Gazette No 64/A/16.3.07).

In the case of Joint Ventures / Consortia it is not required for them to have been clothed with a particular legal form in order for them to be able to submit a tender.

This, however, might be required by the GNTO in the case of their qualification and, mainly, they might be required to submit to the GNTO, prior to the signature of the pertinent contract, the relevant Joint Venture agreement duly published in the competent First Instance Court.

The Joint Venturers or the Members of the Consortia shall be, each of them, jointly and severally and unlimitedly liable vis à vis the GNTO for their participation in the tender procedure. Further, each of the Joint Venturers or the Members of the Consortia shall be jointly and severally and unlimitedly liable for their performance of the contract even if, in case they are qualified, they are required by the GNTO to be clothed with a particular legal form.

A natural person or a legal entity participating either autonomously or along with other natural persons or legal entities in the tender procedure will be prohibited from participating through more than one tender.

For this reason and for ensuring the existence of real conditions of competition, the above-mentioned natural person or legal entity, who/which submitted his/its own tender, may not participate in the tender procedure also as member or as a shareholder of a partnership or a limited liability company or a corporation (société anonyme) which participates in the tender procedure by a rate larger than 50%, or as a member of a consortium or a joint venture participating in the tender procedure.

7.2 Exclusion of participants

The following persons will be excluded from the tender procedure as long as they fall into the following cases:

i) participation into a criminal organisation, as the latter is defined in Article 2 paragraph 1 of the joint action of 98/773/JHA of the Council.

ii) Bribery, as the latter is defined respectively in Article 3 of the act of the Council dated 26 May 1997 (21) and in Article 3 paragraph 1 of the joint action 98/742/CFSP of the Council.

iii) Fraud, within the meaning of Article 1 of the Convention on the Protection of the European Communities' financial interests.

iv) Laundering of the proceeds of crime, as it is provided for in Article 1 of Directive 91/308/EEC of the Council, of 10 June 1991, on prevention of the use of the financial system for the purpose of money laundering.

b) Those who are in a state of bankruptcy, liquidation, cessation of activities, compulsory receivership or composition in bankruptcy or in any analogous condition whatsoever which arises from a similar procedure and is provided for in the national laws and regulations.

c) Those who against them a procedure pertaining to the declaration of bankruptcy or a procedure pertaining to liquidation, compulsory receivership, composition in bankruptcy or any other similar procedure provided for by national laws and regulations has been initiated.

d) Those who have been convicted under a judicial decision with a res judicata effect whereby an offence has been verified by it relative to their professional activities and conduct.

e) Those who have committed a serious professional offence which may be ascertained in any manner whatsoever by the Contracting Authority.

- f) Those who have not fulfilled their obligations as concerns the payment of social security contributions according to the Greek law or the law of the country in which they are established.
- g) Those who have not fulfilled their obligations relative to the payment of taxes and dues according to the Greek law or the law of the country in which they are established.
- h) Those who are guilty of submission of a false declaration or omission to submit information which is required in compliance with the present chapter.
- i) In so far as the foreign natural persons or legal entities are concerned, those who have committed the same or similar acts or omissions, those who have committed the same or similar offences or those who have sustained sanctions similar to the above-mentioned ones, according to the laws and regulations being applied to them, as appropriate.
- j) Those who have been excluded, with a res judicata effect, from by Public Agency or by a public law legal entity because they did not fulfil their contractual obligations.
- k) Those who have not produced the documents required by Article 8 (para 8.1) of the present Notice or those who did not submit the tenders according to the provisions of Chapter C (Articles 10 -15 inclusive) hereof.

ARTICLE 8 PARTICIPATION AND AWARD SUPPORTING DOCUMENTS

8.1 Participation supporting documents

8.1.1 The participants in the tender procedure will be obliged to submit along with their tenders, under pain of exclusion, the following supporting documents:

(1) A letter of guarantee for the participation in the tender procedure which shall have to be in accordance with the provisions of article 9 hereof and be drawn up in conformity with the sample form comprised in ANNEX B.

(2) A Statutory Declaration according to Article 8, paragraph 4 of Law 1599/1986 (Official Gazette 75/A/1986), as it is from time to time in force, with validation of the authenticity of the signature in which the following shall have to be mentioned:

- i) The details of the tender procedure of the present notice.
- ii) It shall have to be declared that up to the date of the submission of their tender:
 - they have not been convicted under an irrevocable court decision of any one or more of the following offences:
 - a) participating in a criminal organisation
 - b) bribery
 - c) fraud
 - d) money laundering
 - e) any of the offences provided for by the Price Control Code relative to the implementation of their professional activities
 - f) any of the offences of embezzlement fraud, extortion, forgery, perjury,

bribery and intentional bankruptcy according to the provisions of article 6 paragraph 2a' (1) of Presidential Decree 118/2007 in conjunction with article 43 paragraph 1 of Presidential Decree 60/2007.

- They are not subject to bankruptcy or to a procedure pertaining to the declaration of bankruptcy or to another analogous condition or procedure (Article 6 paragraph 2a' (2) and b' (2) of Presidential Decree 118/2007 with respect to Greek and foreign citizens respectively) or (with respect to Greek or foreign legal entities) that they are not subject to an ordinary or qualified liquidation or to a procedure pertaining to the issue of a decision on an ordinary or qualified liquidation or to other analogous situations (Article 6 paragraph 2c' (2) of Presidential Decree 118/2007).
- They are up to date in regard to their obligations concerning the social security contributions and concerning their tax obligations (Article 6 paragraph 2a (3) of Presidential Decree 118/2007).
- They are registered with the pertinent Chamber or another equivalent organisation or professional association according to the provisions of Article 6 paragraph 2a' (4) and b' (3) of Presidential Decree 118/2007.

iii) The obligation must be assumed by each participant for the timely and appropriate submission of the supporting documents - according to Article 6 paragraph 2 of Presidential Decree 118/2007 - following the evaluation of the tenders and as long as the contractor of the project is selected according to the provisions of the following paragraph 8.2 of the present article.

(3) If the participants participate in the tender procedure through a representative of them, they will submit in addition to the foregoing, along with their tender, representation supporting documents as follows and depending on each specific case:

a) in case of natural persons a proxy must be submitted providing the power and authority to the representative for the participation of the party being represented in the tender procedure. Such proxy will be appropriately validated in regard to the authenticity of the signature and

b) in the event of companies the following will be submitted:

a certified copy of the valid articles of incorporation of the company of any nature, the issue of the Official Gazette in which the board of directors and the representation of the corporation have been published as well as the relevant representation document of the company addressed to the and issued by the company's lawful representative for the participation in the tender procedure.

When a notarial proxy is submitted for the participation in the tender procedure, according to Article 6 of Presidential Decree 118/2007, or a certified copy thereof, the submission of the above-mentioned supporting documents will not be necessary.

Every participant will assume the responsibility for the accuracy of all the data/details submitted by him/it being subject, in the event of submission of inaccurate or untrue data/details, to the sanctions provided for by the provisions of Law 1599/1986.

8.1.2 Clarifications

It is pointed out that:

a) In all of the said cases included in the present article it will be necessary for all of the participation supporting documents to be placed within the main envelope and submitted in time, under pain of dismissal of the tender.

b) The lack of even one of the participation supporting documents shall entail the participant's exclusion.

c) Any supporting documents which are issued in a state outside Greece will obligatorily be accompanied, and under pain of exclusion, by an official translation thereof into Greek.

d) The Tender Procedure Committee may ask for supplements and clarifications on the supporting documents which have been submitted and the participants will be obliged to act accordingly within a time limit that will be set by the Committee, otherwise their tender will be dismissed.

8.2 Award supporting documents

After the evaluation of tenders, according to Article 20 of Presidential Decree 118/2007, the participant, to whom/which the award is about to be made, within a time limit of twenty (20) days following the communication of the relevant written advice to him/it, upon acknowledgement of receipt or in conformity with Law 2672/1998 (290/A/1998), will be obliged to submit within a sealed envelope the following records and supporting documents which will be opened and checked according to the procedure envisaged by Article 19 paragraph 6 of Presidential Decree 118/2007:

8.2.1 Greek citizens:

(1) An extract from the judicial / criminal record which must have been issued not more than three (3) months prior to the conduct of the tender procedure, from which it must transpire that they have not been convicted under an irrevocable court decision of any of the following offences :

a) participating in a criminal organisation

b) bribery

c) fraud

d) money laundering

e) any of the offences provided for by the Price Control Code relative to the implementation of their professional activities

f) any of the offences of embezzlement fraud, extortion, forgery, perjury, bribery and intentional bankruptcy according to the provisions of article 6 paragraph 2a' (1) of Presidential Decree 118/2007 in conjunction with article 43 paragraph 1 of Presidential Decree 60/2007.

(2) A certificate issued by the competent judicial or administrative authority over the last six-month period prior to the communication of the above-mentioned written advice from which it must transpire that they have not been declared bankrupt or that they are not subject to a procedure pertaining to the declaration of bankruptcy.

(3) A certificate issued by a competent authority, as the case may be, from which it must transpire that as of the date of the above-mentioned written advice they are up to date in regard to their debts pertaining to the social security contributions (main and secondary social security) and in regard to their tax debts.

In the event that they are established abroad, the supporting documents referred to in the above-mentioned cases (2) and (3) will be issued on the basis of the law in force in the country in which they are established and by which the relevant certificate will be issued.

(4) A certificate issued by the pertinent Chamber whereby the following will be certified:

on the one hand, their registration with this Chamber and their special occupation, as of the date of the conduct of the tender procedure, and, on the other hand, that they continue to be recorded in such chamber up to the service of the above-mentioned written advice.

8.2.2. Foreign citizens

1) An extract from the judicial / criminal records or an equivalent document issued by a competent administrative or judicial authority of the country in which they are established.

These documents must have been issued during the last three-month period prior to the communication of the above-mentioned written advice. It shall have to transpire from these documents that have not been convicted by virtue of an irrevocable court decision of any of the offences referred to in paragraph 8.2 subparagraph 8.2.1 (1) of the present article.

(2) A certificate issued by the competent judicial or administrative authority, as the case may be, of the country in which they are established, from which it must transpire that they are not subject to one of the conditions referred to in paragraph 8.2.1 (2) of the present article or to another analogous situation or procedure and that the conditions referred to in paragraph 8.2 subparagraph 8.2.1 (3) of the present article are fulfilled.

3) A certificate issued by the competent authority of the country in which they are established from which it must transpire that they were recorded in the records of the pertinent Chamber or in equivalent professional organisations as of the date of the conduct of the tender procedure and that they continue to remain recorded up to the service of the above-mentioned written advice.

8.2.3. The domestic or foreign legal entities:

(1) The supporting documents referred to in paragraph 2 subparagraphs 8.2.1 and 8.2.2 of the present article, respectively.

(2) A certificate issued by a competent judicial or administrative authority over the last six-month period prior to the communication of the aforesaid written advice referred to in paragraph 8.2 of the present article.

It must transpire from this certificate that they are not subject to an ordinary liquidation provided for by Codified Law 2190/1920, as it is from time to time in force, or that they are not subject to the special liquidation provided for by Article 1892/1990 (A'101), as it is from time to time in force, or that they are not subject to other analogous situations (only with respect to foreign legal entities) and, further, that they are not subject to a procedure pertaining to the rendering of a decision on the ordinary or special liquidation referred to in the above-mentioned statutes or to other analogous situations (only with respect to foreign legal entities).

(3) In particular, the above-mentioned legal entities must produce with respect to the managers, in the cases of Limited Liability Companies (EPE) and partnerships (General Partnerships and Limited Partnerships) and with respect to the president and managing director in regard to corporations (Sociétés Anonymes) an extract from the judicial / criminal record or another equivalent document issued by a competent administrative or judicial authority of the country in which they are established.

From this document it must transpire that the above-mentioned persons have not been convicted under an irrevocable court decision of any of the offences referred to in paragraph 8.2 subparagraph 8.2.1 (1) of the present article.

(4) With respect to domestic corporations (Sociétés Anonymes) the aforesaid

liquidation certificates referred to in point (2) of the present subparagraph will be issued, as concerns the ordinary liquidation, by the competent agency of the prefectural authority, in the Corporation Register of which the corporation participating in the tender procedure is recorded, according to the provisions of Articles 7a.1k and 7b.12 of Codified Law 2190/1920, as it is from time to time in force, and as concerns the special liquidation envisaged by Law 1892/1990, as it is from time to time in force, by the competent Court of Appeal of the place at which the registered office is situated of the corporation which is subject to special liquidation.

(5) With respect to domestic limited liability companies (EPE) and partnerships (General Partnerships and Limited Partnerships) the liquidation certificate will be issued by the competent Chamber of the First Instance Court of the place at which the registered office is situated of the company / partnership that participates in the tender procedure.

8.2.4. The Cooperatives:

(1) An extract from the judicial/criminal record issued during the last three-month period prior to the communication of the above-mentioned written advice or another equivalent document issued by the competent administrative or judicial authority of the country in which the cooperative is established and from which it must transpire that the Chairman of the cooperative's Board of Directors has not been convicted under an irrevocable court decision of any of the offences referred to in paragraph 8.2 subparagraph 8.2.1 (2) of the present article.

(2) The supporting documents referred to in paragraph 8.2 subparagraph 8.2.1 (2) and (3) of the present Article, as long as it has to do with domestic cooperatives and the supporting documents referred to in paragraph 8.2 subparagraph 8.2.2 (2) of the present article, as long as it has to do with foreign cooperative, respectively and the supporting documents referred to in paragraph 8.2 subparagraph 8.2.3 (2) of the present article.

(3) A certificate issued by a competent authority whereby it will be certified that the cooperative operates lawfully.

8.2.5. The consortia or joint ventures of natural persons or legal entities which submit a joint tender:

The above-mentioned supporting documents, as appropriate, will be submitted for each member participating in the consortium or joint venture.

8.2.6. In the event that the contractor is established in a foreign country, the supporting documents referred to in the present paragraph shall have to be accompanied by an official translation into Greek.

8.3 Potential, per each specific case, replacement of certificates

If in a certain country, even in Greece, the above-mentioned certificates or documents are not issued, or if those that are issued do not cover all of the above-mentioned cases, it will only be possible, exceptionally, for them to be replaced and they will, obligatorily, be replaced by an affidavit given before a judicial or administrative authority or before a notary public or before any other competent authority of the country in which the company has been established with a period of validity that will be specified respectively for the certificate or the document referred to in the present article.

In countries in which no affidavit is envisaged, such document may be replaced by a statutory declaration (Article 8 of Law 1599/1986) or by an

equivalent document with respect to foreign natural persons or foreign legal entities executed before a judicial or an administrative authority or before a notary public or a competent professional association. In any event the authenticity of the declarant's signature will be certified by a competent judicial or administrative authority or by a notary public (Article 43 of Presidential Decree 60/2007 and Article 6 paragraph 3 of Presidential Decree 118/2007).

ARTICLE 9 LETTERS OF GUARANTEE

9.1. Any tender on the part of those participating in the tender competition must obligatorily and under pain of exclusion be accompanied by a Participation Letter of Guarantee the amount of which shall have to cover, in terms of Euro, a 5% portion of the total estimated cost of the project, including VAT, to wit the amount of **nine thousand six hundred and eighty Euro (EUR 9,680)**.

The participation letter of guarantee shall have to include the details referred to in Article 25 paragraphs 3 and 4 of Presidential Decree 118/2007 and must be drawn up according to the sample form comprised in ANNEX B hereto.

The participation letter of guarantee must have a period of validity of two (2) months at least after the time of expiration of the validity of the tender (article 11.3).

9.2. The participation letter of guarantee of the tendered who will be selected as contractor of the project of the present tender procedure will be given back to him / it, following the submission of the envisaged good performance guarantee and within a period of ten (10) days of the signature of the Contract. The participation letters of guarantee of the other entities which participated in the tender procedure will be given back to them within a period of ten (10) days of the date of announcement of the award.

9.3. The participant to whom/which the tender will be awarded will be obliged not later than the signature of the relevant Contract to produce a good performance letter of guarantee, with respect to the terms of the Contract that will amount to 10% of the contract price, excluding VAT, according to the sample form comprised in ANNEX B.

9.4. The Letters of Guarantee will be issued by a recognised banking or credit institution or by another legal entity lawfully operating in Greece or in another member state of the European Union [EU] and the European Economic Area [EEA] and having, according to the law of the member states, this right.

The letters of guarantee may also derive from a banking or a credit institution lawfully operating in a country which is a party to a bilateral or multilateral agreement with the European Union or a country which has signed and ratified the Government Procurement Agreement [GPA] of the World Trade Organisation [WTO] and has the relevant right to issue letters of guarantee.

9.5. Any Letters of Guarantee being issued in any of the above-mentioned states, with the exception of Greece, will be obligatorily accompanied by an official translation thereof into Greek.

9.6. In the event of a Joint Venture/Consortium, the letters of guarantee shall have to be issued in the name of all of the members of the Joint Venture/Consortium and shall have to comprise a clause mentioning that the

guarantee shall cover the obligations of all of the members of the Joint Venture/Consortium.

9.7. Save as aforesaid, the provisions of Article 25 of Presidential Decree 118/2007 (Official Gazette No 150/A/10.7.07) shall apply.

CHAPTER C

PREPARATION AND SUBMISSION OF TENDERS

ARTICLE 10

TIME AND MANNER OF SUBMISSION OF TENDERS

10.1. Those who want to participate in the tender procedure will be obliged to submit written tenders not later than Monday 21st June 2010 and until 12:00 hours to the Greek National Tourism Organisation, 7, Anastasiou Tsoha Street, Postal Code 115 21, Ambelokipi, Athens, Directorate for Administration, 1st floor - General Register Department.

In these tenders must be comprised the details under a-e inclusive of paragraph 10.6 of the present article.

The tenders must be filed along with an accompanying letter a sample form of which is included in Annex A' attached hereto.

10.2 The tenders may be sent to the GNT0 in any manner whatsoever and be received upon the issuance of a receipt on condition that they will reach the GNT0 within the time limit (date and time) laid down in the present notice.

10.3 Those tenders that will have been submitted and timely received by the Directorate for Administration of the GNT0 will be accepted.

10.4 Any tenders that are submitted to or received by the GNT0 in any manner whatsoever out of time will be excluded from the tender procedure. THEY WILL NOT be opened and they will be returned as "submitted out of time" on the basis of the procedure laid down in Article 21 paragraph 21.2 hereof.

10.5 Any tenders that reach the GNT0 in any manner whatsoever prior to the conduct of the tender procedure will not be opened but they will be delivered to the tender procedure Committee which will accept them, prior to the expiration of the time limit for their submission which is envisaged by the present notice, so that they may be opened along with the other tenders that were filed according to the aforesaid procedure.

All of the timely-submitted tenders, regardless of the manner in which and the time at which they were received by the GNT0 will be opened by the Committee on the date which is fixed by the present notice.

10.6 The following must be clearly written on the single sealed envelope (or container) of each tender:

a. The following reference:

TENDER
CONCERNING THE TENDER COMPETITION FOR THE QUALIFICATION OF A
CONTRACTOR FOR THE PROJECT ENTITLED:

"Design, construction, decoration, fitting out, dismantling and removal from the exhibition area - after the end of each exhibition - of the GNTO's stand at 3 International Tourism Exhibitions, which will be held in U.S.A.: (a) THE TRADE SHOW, Orlando, Florida, 12-14/9/2010, (b) THE MOTIVATION SHOW (IT & ME SHOW), Chicago, Illinois, 12-14/10/2010 and (c) LUXURY TRAVEL EXPO, Las Vegas, Nevada, 7-9/12/2010 having as award criterion the most economically advantageous tender."

- b. The full title of the competent Agency conducting the tender procedure
- c. The number of the notice.
- d. The date of conduct of the tender procedure.
- e. The details of the participant, to wit, name, address, telephone number and fax number, e-mail address.

The above-mentioned reference as well as the other details must also be clearly written on both individual sealed envelopes/dossiers containing the technical offer and the financial offer.

In the event of a joint venture the full name and address as well as the telephone and fax numbers and the e-mail address of all of the joint venturers must be referred to.

ARTICLE 11
CONTENTS, EXPENSES AND VALIDITY OF TENDERS

11.1 Contents of the tenders

Every Natural Person or Legal Entity, Joint Venture or Consortium seated either in Greece or abroad, will be obliged, in addition to the above-mentioned supporting documents, to submit along with his/its tender within the main envelope, the following:

11.1.1. The tenders will be submitted within a single sealed set (which may be an envelope or a container) which must comprise, under pain of exclusion all that is specified within the present notice. This general envelope, on which the details referred to under a'-e' inclusive of paragraph 10.6 of the previous article hereof will be endorsed, shall contain three (3) individual independent sealed dossiers, to wit:

i) A dossier entitled "Participation Supporting Documents", which will contain the qualifying details and other necessary supporting documents such as the participation guarantee, certificates, affirmations, declarations and, in general, any document evidencing the participant's compliance with the requirements of participation in the tender procedure in the manner that such details and supporting documents are specified within the present notice in Article 9.

ii) A dossier entitled "Technical Offer" which will contain the details and records of the participant's technical offer, as such details and records are required by the present notice.

iii) A dossier containing the **Financial Offer**, which will be sealed, under pain of dismissal, and which will contain the details of the participant's financial

offer as such details are required by the present notice.

11.1.2. All of the above-mentioned dossiers will be submitted in two (2) copies, one (1) bearing the reference "ORIGINAL" endorsed thereon and one (1) bearing the reference "TRUE COPY".

With respect to the set which has been designated as original on every page thereof the word "ORIGINAL" shall have to be written and each such page shall have to be initialled by the participant.

The contents of the original will prevail over the other copies in case of disagreement thereof with the original.

11.1.3 The dossiers entitled "Technical Offer" and "Financial Offer" will also bear the references of the main envelope (Article 10 paragraph 10.6 a-e inclusive hereof).

11.1.4 In the event that the technical details/records of the tender may not, by reason of their large volume, be placed within the main envelope, they will be packed separately and will follow the main envelope bearing the reference "Annex to the Tender" and will also bear the references of the main envelope (Article 10 paragraph 10.6 a-e inclusive hereof).

11.1.5 The tenders must pertain to the whole of the project referred to in the present notice as such project is described in detail in Article 14 thereof. No tenders will be accepted in regard to a part of the above-mentioned project.

11.1.6 The tenders must be drawn up in Greek.

Those which have been drawn up in another language of one of the countries whose citizens are entitled to participate in the tender procedure shall have to be accompanied - under pain of voidness - by an official translation into Greek which will be signed by a person who may lawfully translate them according to law.

11.1.7 In the event that within the contents of the tenders abbreviations of words with a technical or another meaning are used, the participants will be obliged to state in a separate list, accompanying the tenders, such abbreviations together with a full deployment of the words being abbreviated.

11.1.8 The tenders must not contain erasures, additions, corrections.

If within the tender there is any addition or correction it shall have to be clearly written and initialled by the participant.

The competent tender procedure Committee, during the stage of inspection, will initial and stamp the correction or addition, if any.

The tender will be dismissed when corrections exist therein which make it unclear/vague in the opinion of the above-mentioned committee.

11.1.9 The participant, as long as he/it has not submitted in time the objection referred to in Article 15 paragraph 2a of Presidential Decree 118/2007 versus the notice of the tender procedure or if such objection has been dismissed, will be regarded as having fully and unreservedly accepted all of the terms of the notice and he/it will not be able, through his/its tender or in any other manner whatsoever, to oppose either directly or indirectly the above-mentioned terms.

The submission of an objection versus the notice does not impede the participation in the tender procedure.

11.1.10 Explanations on the tenders

After the filing of their tenders, the participants will provide explanations on

supporting documents lawfully submitted, only if such explanations are requested by the competent tender procedure Committee, either according to a procedure before it or following a document sent by the GNT0 after a relevant opinion issued by the Committee.

Out of the explanations, which will be provided according to the foregoing, only those which refer to points with respect to which the relevant request was submitted by the competent Committee will be taken into account.

11.2 Tender Expenses

All of the expenses and costs, if any, which may be incurred by the Participant for the preparation of his/its tender shall be borne by him/it and will be included in the prices being offered (e.g. voyage expenses, expenses pertaining to the sojourn and maintenance of foreign personnel, etc.). Regardless of the final result of the present tender procedure, the GNT0 will bear no liability whatsoever in regard to such costs or expenses of any nature incurred by any participant or in regard to any kind of remuneration / compensation due to any reason whatsoever.

11.3. Validity of the tenders.

The tenders will be valid and will bind the participants over a period of one hundred and twenty (120) days starting to run as of the day next following the date of the conduct of the tender procedure and during the time period over which they have accepted to extend them.

The validity of the tender may be extended as long as this is asked for by the GNT0, prior to its expiration over a time period not longer than one hundred and twenty (120) days maximum.

ARTICLE 12 COUNTER-TENDERS AND ALTERNATIVE TENDERS

No counter-tenders will be accepted and if they are submitted they will be rejected as inadmissible.

No alternative tenders will be accepted and if they are submitted they will be rejected as inadmissible.

ARTICLE 13 - CONTENTS OF THE TECHNICAL OFFER

The contents of the technical offer dossier must give answers in detail and explain the manner in which they cover the scope of the project.

The answers must be formulated in such a manner and order so that the work of the tender procedure Committee may be facilitated.

DATA PERTAINING TO THE PARTICIPANTS' EVALUATION

Each participant's technical offer dossier will be submitted according to the provisions of article 11 paragraph 11.1 hereof and shall have to include the following:

13.1 Substantiation of the participant's technical and professional capacity (1 group)

The participants' technical and professional capacity will be evaluated and checked according to the provisions of Article 8 of Presidential Decree 118/2007.

For this purpose the following will be submitted within the technical offer dossier:

(1) Description of the participant's business structure, organisation, staffing, activities and hardware infrastructure.

(2) Detailed description of the structure, organisation and operation of the team of staff members involved in the project.

The project team will be liable for the smooth performance of the contract and the implementation of the project.

The participants will submit the names and professional qualifications of the members of the project team together with their CVs and they will appoint the supervisor of such team.

(3) Documentation pertaining to the technical and professional capacity of the participant through the submission of a list of the main projects delivered or services provided over the previous three-year period with a reference to the respective amount, the date and the public or private recipient (of the projects or services).

The delivery of items and the provision of services or the delivery of the projects will be proven as follows:

if the recipient of the items or services is the contracting authority (they will be proven) through certificates that have been issued or validated by the competent authority. If the recipient is a private entity (they will be proven) through a certificate issued by the recipient of the project or services or, if this not possible, under a simple declaration signed by the financial entity participating in the tender procedure.

(4) Documentation pertaining to the economic and financial adequacy of the participant through the submission of the following supporting documents:

a) balance sheets or extracts from balance sheets in the event that the publication of balance sheets is required according to the law of the country in which the participants are established and

b) a declaration regarding the total amount of the turnover in the sector of activities required by the scope of the contract with respect to the last two (2) accounting periods in connection with the date of formation of the financing entity or the commencement of its activity as long as the information with respect to the above-mentioned turnover is available.

(5) Any other detail or record substantiating the participant's professional reliability on design, application and production of similar or relevant projects - services.

The non-compliance with the necessary minimum requirements pertaining to financial and technical conditions shall entail the dismissal of the tender (Article 8a paragraph 1 of Presidential Decree 118/2007).

Note:

In the cases of Joint Ventures/Consortiums the term professional and technical capacity of the participant means that the details/particulars of all persons (natural persons and legal entities) that participate in them as members will be evaluated.

13.2 Architectural Approach and Dynamics (1 group)

(a) Drawings required (main concept)

A general and overall picture must be submitted of the GNT0's proposed stand within the specific exhibition area at the tourist exhibition **THE MOTIVATION SHOW (IT & ME SHOW)** referred to herein, and, in particular:

Photorealistic drawings:

- 6 photorealistic drawings will be given, dimensional from selected angles that will depict the GNTO's stand within the specific overall exhibition area (on A2 boards).

It is noted that the six (6) photorealistic drawings must depict the proposal with realism as the stand shall really appear from all of its sides and within its interior part.

Further, aspects must be emphasised depicting Greece more efficiently and displaying the particular nature of the proposal.

- One (1) dimensional drawing must be given with respect to the proposed (typical) central reception stand of the GNTO (on an A2 board).

- One (1) dimensional drawing for the co-exhibitor's single stand within the area envisaged for each co-exhibitor and within the GNTO's overall exhibition area (on an A2 board).

Drawings:

Plan drawing, 4 elevations, 2 sections and other constructional details.

For all of the other exhibitions (THE TRADE SHOW & LUXURY TRAVEL EXPO)

- 2 photorealistic drawings for each exhibition with adaptation of the main concept to architectural solutions according to the dimensions of each exhibition (on an A2 board).

All the drawings, the photographs and the texts of the technical offers will be submitted in printed form and in a CD.

b) Further figurative/visual (innovative) elements:

At least one proposal including and describing analytical figurative/visual (innovative) elements providing action, energy and vitality to the exhibition area and admittedly attracting the exhibition's visitors.

13.3 Documentation of the project (1 group)

- Analytical Technical Description and Technical Specifications of all and any items which the exhibition area is composed of.

- Analytical Quantity Survey of Materials.

- Analytical Description of all of the audiovisual devices

- Analytical Description of all of the figurative/visual material

- Detailed lighting study.

- Samples of the materials pertaining to the construction and equipment of the stand whereby their quality will be certified.

**ARTICLE 14
FINANCIAL OFFER -PRICE-CURRENCY**

Each participant's financial offer will be submitted according to the provisions of Article 11 paragraph 11.1 hereof and shall have to include the following:

a) the total cost of the project referred to herein **up to the amount of EUR 160,000 plus VAT.**

b) a detailed calculation of the cost of materials.

In the price of each tender will be included the deductions, if any, in favour of third parties as well as any other charge, excluding VAT (Presidential Decree 118/2007 No 16 paragraph 1).

The prices will be denominated in EURO, under pain of dismissal, and in the manner envisaged in the present notice.

The VAT will be mentioned in a separate column with the percentage and the amount pertaining to the prices.
In the event that an erroneous VAT is stated, such VAT will not bind the GNTO.

For the evaluation and comparison of the tenders the total price excluding VAT will be taken into account.

The prices of the tenders will not be subject to any change during the period of validity of the tender.

In the event that an extension is requested of the duration of the tender, the participants will not be entitled, upon the communication of their consent, to submit new price lists.

The financial offers (and, as a consequence, the overall offers) will be dismissed if one of the following reasons concurs:

- If they contain a price readjustment clause
- If the total price exceeds the total budgeted expenditure hereof
- In the event of numerical errors, if after their complete correction the price of the tender exceeds the maximum envisaged budget of the present notice.
- In the event that from the tender the price being offered does not transpire with clarity.

ARTICLE 15

DETAILED DESCRIPTION AND TECHNICAL SPECIFICATIONS OF THE PROJECT

15.1 General Directives

The target of the GNTO's participation in the above-mentioned exhibitions will be:

- the comprehensive and representative presence of Greece in international tourism exhibition,
- to provide premises to be occupied by co-exhibitors, if any (to wit, by public and/or private entities implementing activities in the sector of tourism), in operational and independent spaces within the stand area and, therefore, to provide facilities to them during their contacts with respective foreign tourism enterprises or with the public,
- to promote and advertise the Greek tourism product and its constitutive parts / components by successfully utilising and integrating the components of the GNTO's advertising campaign in the best possible manner.

The technical offer must have been drawn up on the basis of the special specifications required by the exhibition area (e.g. flame retardant materials, water soluble paints, etc.) and the exhibition area manual of the exhibition must be taken into account as and when such manual becomes available on the web page of the exhibition.

For the design of the proposal the participants are called upon to take into account the GNTO's current advertising campaign, under the central message "GREECE Kalimera!", which has been posted on the GNTO's web page www.visitgreece.gr. The character of the GNTO's advertising campaign is based on the following main strategic axes:

- CITY / CITY BREAKS TOURISM
- CULTURAL TOURISM
- SIGHTSEEING TOURISM (Touring)
- CONGRESS AND INCENTIVE TOURISM

- SUN / SEA
- LUXURY TOURISM
- SEA TOURISM (Nautical)
- DIVING TOURISM
- HEALTH AND WELLNESS TOURISM

The purpose of the qualification procedure is to select the proposal, from among several ones, which will present the most original and best solution from an aesthetics and a functionality viewpoints.

15.2 Detailed description of the exhibitions

A)

Name: THE TRADE SHOW

Location: Orlando, FL, U.S.A.

Duration: From 12 to 14 September 2010

Surface area of GNTO's exhibition space: 75 square meters

Subject: International Tourism Exhibition intended for the public and professionals.

Participants: Greek National Tourism Organisation and 15 co-exhibitors (The number of co-exhibitors is subject to variations of up to 20%.)

Web site: www.thetradeshow.org

Organising company: ASTA (American Society of Travel Agents)

Exhibition Centre: ORANGE COUNTY CONVENTION CENTER

B)

Name: THE MOTIVATION SHOW (IT & ME SHOW)

Location: Chicago, IL, U.S.A.

Duration: From 12 to 14 October 2010

Surface area of GNTO's exhibition space: 320 square meters

Subject: International MICE Tourism Exhibition intended for professionals.

Participants: Greek National Tourism Organisation and 20 co-exhibitors (The number of co-exhibitors is subject to variations of up to 20%.)

Web site: : www.motivationshow.com

Organising company: HALL-ERICKSON Inc

Exhibition Centre: McCORMICK PLACE WEST (2301, South Indiana Street, Chicago, Illinois, 60616)

C)

Name: LUXURY TRAVEL EXPO

Location: Las Vegas, NV, U.S.A.

Duration: From 7 to 9 December 2010

Surface area of GNTO's exhibition space: 80 square meters

Subject: International Luxury Tourism Exhibition intended for professionals.

Participants: Greek National Tourism Organisation and 15 -20 co-exhibitors (The number of co-exhibitors is subject to variations of up to 20%.)

Web site: www.LuxuryTravelExpo.com

Organising company: QUESTEX MEDIA GROUP

Exhibition Centre: MANDALAY BAY RESORT & CASINO (3950 Las Vegas Blvd South, NV 89119)

15.3. Required space - equipment

- Central reception desk (reception)

- a) the inner side of which will be a locker equipped with safety locks, racks and lateral holders for placing advertising material,
- b) the outer side will bear the GNTO's logo (embossed - illuminated or printed on Plexiglas or other material),

c) special seats for the employees

- Co-exhibitors areas: each co-exhibitor's stand must have a floor space ranging from 8 to 12 square meters.

- The corridors of the exhibition area occupied by the GNTTO must have a satisfactory width, so that the comfortable circulation of visitors may be facilitated.

- A storage room with high resistance ergonomic racks for the GNTTO's printed material and the printed material of the GNTTO's co-exhibitors with a particular device control room as well as a separate space where the following will be installed: a small refrigerator, a coffee maker, a water cooler.

- A special space (not enclosed) suitably arranged and equipped

For the exhibition THE MOTIVATION SHOW a table with chairs

For the exhibition LUXURY TRAVEL EXPO a small sitting room

intended for functioning as a meeting point/waiting room for professionals, etc.

This special space is not required of the exhibition THE TRADE SHOW

- Office space for meetings suitably equipped with a reception area for secretarial support with 1 position of work equipped with a computer, a printer and internet connection.

- All of the above-mentioned spaces (storage room, lockers, desks/offices, etc.) must be equipped with safety locks.

15.4 Standard equipment for a co-exhibitor's stand

- A desk counter bearing the GNTTO's logo on the front side and equipped with a seat.

- An illuminated sign bearing the co-exhibitor's logo and name which shall have to be written with roman characters and in the form it will be given by each co-exhibitor to the contractor. All the co-exhibitors' signs must be written with the same font and must be visible from a distance (and if possible from all directions of the flow of the public).

- Meeting table and chairs (It is not required for the exhibition THE TRADE SHOW.)

- A low-profile cabinet for pamphlets/safe guarding personal belongings equipped with a lock.

The co-exhibitors' stands must be equivalent insofar as their promotion is concerned from a site allocation view point so that the co-exhibitors' promotion is ensured with as much as possible access.

The selection and design of the foregoing must be characterised by an original and highly aesthetic level.

15.5. Floors

For covering the floors, which is something indispensable, fitted carpets may be used of appropriate thickness or wood, illuminated glass, metal, various other materials or a combination thereof, of high resistance and capable of being used in exhibitions.

In the event that an elevated floor is chosen, the following will be required:

a) an access ramp shall have to be envisaged for the handicapped persons' access.

b) special care must be taken for the smooth and unimpeded access of the visitors to the stand.

If the fitted carpet solution is chosen, then it will be of high-level specifications in different colours, so that the various activities and sectors of the stand will be emphasised.

15.6. Audiovisual Devices

- 4 to 6 plasma screens 62" that will be placed on the GNTTO's central reception as at various places around the greek pavilion according to the flow

of visitors at each exhibition as well as according to the offer applied.

- Use of hi definition DVD
- Original audiovisual devices being different from the ordinary plasma screens, e.g. information graphics, theatrical lighting and sound and sound environment systems (audio sound - scapes), etc.
- Incorporation of the presentation screens into modern architectural elements.

15.7 Hanging ads (Banners)

All of the hanging ads either in the form of banners or in the form of hanging cubes or cylinders or in the form of another original proposal hanging from the roof or on the walls of the specific exhibition area will be of large dimensions depending on the volume of the area so that they will designate the stand's identity.

Topics from the GNTO's current advertising campaign will be used, as it is referred to in detail in paragraph 15.1 of the present article.

Such topics will be adapted by using English.

All of the printouts required for the banners will be of a high resolution.

15.8 Lighting

Strong lighting throughout the stand, architectural spotlights, high-quality design lights, according to each offer.

15.9 Contractor's obligations

- Technical support, with immediate replacement of any defective piece of equipment with respect to the following:
 - a) the smooth operation of the stand and
 - b) the calibration of the projector systems and the flow of screenings of the audiovisual material.
- Insuring the stand (both materials and structure) during the whole period of the exhibition.
- Cleaning the stand prior to the beginning of the exhibition
- The cost of electricity for the stand will be exclusively borne by the contractor.
- Correction of signs, in situ at the fascias of the co-exhibitors' stands by inserting their distinctive titles / trade names.
- Immediate replacement of and repairs to any materials or decorative elements which are damaged during the course of the exhibition (the cases of theft are also included).
- Any theft or loss concerning any piece of material will be borne by the contractor exclusively.

15.10. General remarks

- The contractor will appoint a project supervisor and a project team who will work together with the GNTO's competent departments for the implementation of the project.
- The contractor will appoint a representative that will remain at the greek pavilion during the whole of the exhibitions, in order to give solution to technical problems and to be in contact with the organizers.
- All materials will be of high resistance and quality and efficiently finished. Particular importance is attributed to the existence of sufficient and satisfactory audiovisual material.
- The contractor will be obliged to amend and/or create mock-ups of high resolution for printing purposes.
- Dimensions, wherever are mentioned, are indicative (with the exception of the dimensions of the GNTO's overall exhibition area) and may be modified

according to the architectural proposal to be submitted by the contractor.

- The number of co-exhibitors may be increased - to the extent permitted by the GNTO's exhibition area - or decreased vis-à-vis the envisaged number. In such cases the contractor shall have to adapt his/its design accordingly.
- The contractor will deliver all drawings, photographs and texts of the technical offer in electronic form too.
- To the GNTO is unreservedly given by the contractor, and without any financial obligation on the part of the GNTO, the right to use the architectural solutions or any parts thereof for the construction of other stands in exhibitions staged either in Greece or abroad, in addition to the exhibition referred to in the present notice.

The contractor assumes the obligation to ensure in favour of the GNTO, at no expense for the GNTO, the relevant intellectual property and related rights.

- After the end of the exhibition the Contractor will be obliged to deliver to the GNTO in electronic form (on CD - DVD) photographs of the stand (close-ups, long shots / overall shots) as well as the material that was sent to him / it and used for the preparation of the stands.

CHAPTER D. CARRYING OUT OF THE TENDER PROCEDURE - EVALUATION OF TENDERS

ARTICLE 16 OPENING OF THE TENDERS AND ANNOUNCEMENT OF PRICES

16.1 The tender procedure and the opening of tenders which have been timely submitted will be effected in a public session by the GNTO's competent Tender Procedure Committee in the GNTO's Offices situated at 7, Tsocha Street, Athens Postal Code 115 21 (mezzanine) on **Monday 21.06.2010 at 13:00 hours** according to the provisions of Presidential Decree 118/2007, No 19 and according to the provisions of the present notice.

16.2. Any offers that are submitted to the Committee after the commencement of the opening procedure will not be opened but they will be delivered to the GNTO for return as untimely submitted.
The participants will not be entitled to withdraw their tender or a part thereof after its submission.

16.3 The opening of the tenders will be take place in public. Any persons lawfully authorised for representing the participants will be allowed to attend the opening of the tenders.

16.4 The opening of tenders will be effected under the following procedure:

(1) Firstly the main dossiers as well as the technical offer dossiers will be opened and then all of the supporting documents and records of the technical offer will be initialled and stamped by the Tender Procedure Committee will on each page.

The financial offer dossiers will not be opened but they will be initialled, stamped and safeguarded, since such Committee is authorised to act both in regard to the opening and in regard to the evaluation of tenders / offers, in order for them to be opened on the date and at the time to be fixed by the committee in a notice sent to the participants. During the acceptance and opening procedure the use of a mechanical means (perforation) may be made whereby the date and time of the opening will be depicted.

(2) After the opening of the tenders the above-mentioned Committee will proceed with the entry of those submitting the tenders as well as of the supporting documents submitted by them of their technical offers into a

memorandum which will be stamped and signed by it.

(3) Then the Committee in a secret session will proceed with the inspection and evaluation of the supporting documents and technical offers according to the provisions of the present notice (articles 8 and 17) and it will draw up a reasoned memorandum which, along with the relevant proposal from the GNT0's President, will be submitted to the GNT0's Governing Board, so that the latter may decide in a reasoned manner on the admissibility of the tenders and the evaluation of the supporting documents and technical offers. After the